



Join Our Team!

About Us:

Knapp is an Austrian expert in timber connection solutions with over 40 years of experience. Our innovative and high-quality systems are valued by carpenters, joiners, window manufacturers, and wood professionals around the world.

What We're Looking For:

An independent sales agent (m/f) for Denmark, southern Sweden and Norway who is passionate about wood and technology.

Your Responsibilities:

- | **Brand Ambassador:** You represent Knapp connectors and promote our brand in your region.
- | **Sales Expert:** You grow the customer base and sales by building strong, long-term relationships with timber builders, joiners, and dealers.
- | **Network Builder:** You manage and expand our network of influence, especially among architects and planning offices.
- | **Technical Advisor:** With your expertise, you advise our customers and offer them the best technical solutions for their needs.
- | **Events and Trade Fairs:** You represent us at trade fairs and other industry events.

Your Profile:

- | **Experience & Passion:** You are an experienced sales professional with solid technical knowledge in the wood sector, self-employed, organized, and creative.
- | **Technical Skills:** Knowledge in timber and/or furniture construction is essential.
- | **Excellent Communication Skills:** You are a true communicator, strong in negotiation, and motivated by challenges.
- | **Languages:** You have great English and ideally some knowledge of German.
- | **Network:** You already have a customer base in the timber and furniture industry or are in the process of building one.

What We Offer:

- | **International Team:** Become part of a dynamic, international, and creative team that is always looking for sustainable solutions.
- | **Personal Development:** We offer tailored training to support your growth.
- | **Innovative Products:** Work with cutting-edge products that are shaping the future of the industry.
- | **Continuous Growth:** A stimulating environment with innovative projects and sustainable growth.

Ready for this challenge? Then send us your complete application documents (CV, cover letter, references), along with your commission expectations and your availability.