



Join Our Team!

About Us:

KNAPP is an Austrian company with more than 40 years of experience in developing innovative connection systems for timber construction.

Our high-quality products are trusted by carpenters, joiners, window manufacturers, and wood construction professionals worldwide

What We're Looking For:

We're seeking an **independent sales representative** (m/f/d) for **South Tyrol, Trentino, Veneto, and Lombardy** — someone passionate about **wood, construction**, and **technology** who enjoys working independently and building long-term customer relationships.

Your Responsibilities

- **Brand Ambassador:** Represent KNAPP connectors and strengthen our brand presence in your region.
- **Drive sales:** Develop new business and grow existing partnerships with timber builders, joiners, and distributors.
- **Build networks:** Expand our influence with architects, planning offices, and industry partners.
- **Advise technically:** Support customers with your expertise and recommend optimal connection solutions.
- **Trade Fairs & Events:** Represent KNAPP at trade fairs and industry events.

Your Profile

- **Experience & Passion:** You are an experienced sales professional with solid technical knowledge in the timber sector – self-employed, organized, and creative.
- **Technical Understanding:** Knowledge in timber and/or furniture construction is essential.
- **Strong Communication Skills:** You are persuasive, confident in negotiations, and motivated by challenges.
- **Languages:** Excellent English skills, ideally with some basic knowledge of German.
- **Network:** You already have a customer base in the timber or furniture industry, or you are in the process of building one.

What We Offer

- **International Team:** A dynamic, creative team with a focus on sustainable solutions.
- **Personal Development:** Individual training and product workshops to support your professional growth.
- **Innovation:** Work with state-of-the-art products that are shaping the future of timber construction.
- **Long-Term Perspective:** An inspiring environment with exciting projects and sustainable growth opportunities.

Ready for this challenge?

Send us your complete application documents (CV, motivation letter, references), including your commission expectations and availability.

KNAPP – Connecting Your Ideas ...